

## **CLIENT**

A major airline who operates a large domestic and international route network spanning cities large and small across the United States.

## **CHALLENGE**

The client was struggling to hire qualified associates for their airport operation. It was a tough labor market and their team was not having much luck hiring. They reach out to Staff Management | SMX for help with recruitment and retention.



Office Agents

Warehouse Agents

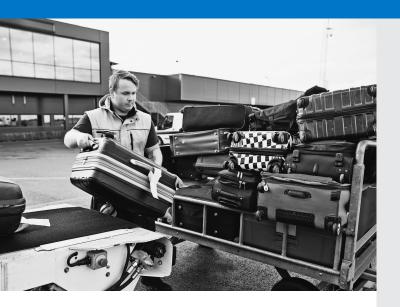
**Mail Agents** 



## **RESULTS**

The Staff Management | SMX team quickly got to work on building a more effective recruitment strategy. Our recruiters did extensive research to bring the pay rate up to a competitive market standard. We also improved fill rates in the client's operation by providing quality associates. Our team now runs operations in three major U.S. airports for this client because of our track record with hitting KPIs and providing quality employees.





## We're Experts in Airlines

While many companies may claim their model is tailored to you, ours actually is. We use an onsite staffing model to build a custom staffing solution for each of our clients. We work exclusively for you, literally on site, in your building or warehouse floor.

No operation quite like yours.
So, a cookie cutter staffing solution
won't work for you or it will create more
problems than it solves. That's why we
tailor our proven staffing solutions to
be the perfect fit for your market,
facility and workforce needs.

staffmanagement.com

WE SPECIALIZE IN:



Airline Food and Beverage



Airline Cleaning Services



Cargo



**Transporation** 

PROVEN RESULTS:

8900+
associates hired in airline operations in 2022

1.28% minimal turnover

221 days of average tenure

3 client locations

12+
years of experience
in the industry

Partnership Success Story: We supply the workforce and transportation needs to a logistics company that offers catering services and in-flight products to global airlines. Our Staff Management | SMX team manages food and beverage assembly, equipment cleaning and handling for flight checks. Our Centerline drivers go to and from the facility to the airport fulfilling airline orders. Because of our solutions, the client now has a dedicated partner who is committed to their success.

