



INFOSHEET

Staff Management | SMX: Experts in Airlines

CLIENT

A major airline who operates a large domestic and international route network spanning cities large and small across the United States.

CHALLENGE

The client was struggling to hire qualified associates for their airport operation. It was a tough labor market and their team was not having much luck hiring. They reach out to Staff Management | SMX for help with recruitment and retention.

RESULTS

The Staff Management | SMX team quickly got to work on building a more effective recruitment strategy. Our recruiters did extensive research to bring the pay rate up to a competitive market standard. We also improved fill rates in the client's operation by providing quality associates. Our team now runs operations in three major U.S. airports for this client because of our track record with hitting KPIs and providing quality employees.



JOBS FILLED:

Office Agents

Warehouse Agents

Mail Agents





We're Experts in Airlines

While many companies may claim their model is tailored to you, ours actually is. We use an onsite staffing model to build a custom staffing solution for each of our clients. We work exclusively for you, literally on site, in your building or warehouse floor.

No operation quite like yours. So, a cookie cutter staffing solution won't work for you or it will create more problems than it solves. That's why we tailor our proven staffing solutions to be the perfect fit for your market, facility and workforce needs.



staffmanagement.com

WE SPECIALIZE IN:



Airline Food
and Beverage



Airline Cleaning
Services



Cargo



Transportation

PROVEN RESULTS:

8900+

associates hired in
airline operations
in 2022

1.28%

minimal turnover

221 days of
average tenure

3 client locations

12+

years of experience
in the industry

Partnership Success Story: We supply the workforce and transportation needs to a logistics company that offers catering services and in-flight products to global airlines. Our Staff Management | SMX team manages food and beverage assembly, equipment cleaning and handling for flight checks. Our Centerline drivers go to and from the facility to the airport fulfilling airline orders. Because of our solutions, the client now has a dedicated partner who is committed to their success.