

CASE STUDY: RECRUITMENT & PLACEMENT SOLUTIONS

# STRONG PARTNERSHIP AND THOROUGH SEARCH PRODUCES SPECIALIZED MACHINE HIRE



## CLIENT

An industry leader in aerospace bearings, seals, electrical components and gears needed a specialized position filled for their operation. Their workforce includes customer service, engineering, and manufacturing.

## CHALLENGE

Staff Management | SMX was originally working with the client to find qualified candidates for assembly, shipping, grinder operating, customer service and machinists positions. However, they were struggling to find a temp-to-hire maintenance mechanic. The incumbent staffing provider had been unsuccessful in filling the role for over a year. After success with filling other positions, the client tasked us with finding a qualified candidate.

## STRATEGY

The Staff Management | SMX team began by understanding the needs of the client and the specific skills for the role. We discovered that they were looking for experience with a specific type of machine and therefore ran targeted searches based on that experience requirement. Within the first two weeks, we were able to find qualified candidates and filled the role within 30 days.

## RESULTS



Candidate hired within  
**30 DAYS**  
of client request