



# REDUCE TURNOVER AND IMPROVE FILL WITH A DEDICATED ONSITE PROVIDER

## CLIENT

Due to their growing success in the telecommunications equipment industry, this best-in-class supply chain solutions provider needed to ramp up the clerical and light and heavy industrial workforce at one of their Georgia facilities.

## CHALLENGE

The supply chain solutions provider wanted a staffing partner who could fill both clerical and industrial positions while offering competitive pricing. One of their requirements was that the provider have the ability to maximize recruitment reach within a tight market while consistently providing quality candidates.

## HIGHLIGHT

In our first year we reduced turnover by 4% and we minimized overtime to 1.6%. Additionally, we maintained an on-time fill rate above 99%.



**With the help of centralized support, the onsite team swiftly began onboarding associates. More than 10% of associates were converted to permanent employees. Our team has never felt happier, more cohesive & efficient.**



## STRATEGY

Additionally, the provider needed to have the resources and expertise to facilitate a smooth transition from the incumbent, provide real-time reporting and adhere to safety requirements.

Impressed by our proven recruitment strategies and swift implementation process, the supply chain solutions provider enlisted the help of Staff Management | SMX. Our expert implementation team then developed a strategy that followed strict standard operating procedures and best practices, allowing for a smooth transition.

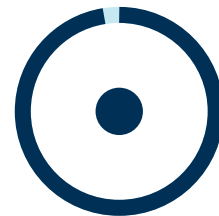
As part of the implementation process, a permanent onsite service team was assigned to manage the facility long-term. The team immediately began executing their comprehensive recruitment plan using digital, traditional and grassroots tactics to attract quality candidates.

With the help of centralized support, the onsite team swiftly onboarded associates. The team then used Stafftrack, our proprietary workforce management technology, to capture workforce data, track key performance metrics and provide the client with customized real-time reports.

## RESULTS

“With the help of centralized support, the onsite team swiftly began onboarding associates. More than 10% of associates were converted to permanent employees. Our team has never felt happier, more cohesive & efficient.”

JOE D.  
Floor Manager



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rate above  
**99%**