

Outsourced Workforce Solutions: Holistic Managed Services Platform

Achieve Operational Advantage, Reduced Costs and Increased Productivity

Key Benefits

- Complete labor, production and management solution integrated into your operation
- Improved process efficiencies and reduced production costs
- Predictable results and costs through outcome-based pricing
- Ability to focus on strategic business needs
- Output objectives guaranteed
- Ongoing cost reductions through lean-based process improvement methodology



Client Snapshot: One of the World's Leading Integrated Supply Chain Logistics Providers with SMCargo Solutions Deployed at 12 Facilities Nationally



3 Million Packages
55,000 Pallets Processed
99% Accuracy



Increased Productivity
by 46% with Volume
Increase of 64%

Most Recent 13-Week Period

"Using an hourly-based staffing solution would have been a tremendous burden. Managing the temporary labor ourselves would have been inefficient and evaluating the cost benefit accurately would have created a huge headache."

Staff Management | SMX outsourced model allowed our team to work smarter and leaner. That was just the sort of unique approach that we needed for this important start-up. It was an innovative approach for us – pay for the results rather than fixed labor. It gave us a critical operational advantage by ensuring that we were all working towards the same goal."

- Client Sponsor, Director of Implementation

In the new workforce, contingent labor has become critical to an organization's ability to meet production demands while remaining lean. Managing contingent labor can be time consuming and requires ever-increasing expertise as its use becomes more complex and strategic. Our SMCargo Managed Services operating model allows you to outsource responsibility for contingent workforce management and specific functions or departments while we take ownership of staffing, production, quality, safety, compliance and costs.

Value Stream Integration Drives Efficiencies

Through SMCargo's outcome-based approach we are responsible for production results rather than just the typical Key Performance Indicators (KPI's) common in traditional staffing programs. We integrate into your value stream to drive efficiencies, lower costs and positively impact the outcome. Our outcome-based pricing models guarantee productivity and lower overall costs.

Complete Source for People, Process and Continuous Improvement

SMCargo solutions deliver a high quality, flexible workforce framework and provide a knowledgeable on-site operations team, proven management techniques and processes guaranteed to meet your output objectives. We deploy industrial engineers to determine optimal workflow, labor allocations, layout, work distribution, KPIs and pricing models. Our teams utilize lean principles, value stream and process mapping, workflow design and metric-based analysis to eliminate repetitive and inefficient processes. We focus on incremental changes that can yield significant gains and continuous process improvement to ensure ongoing value.

Lean Assessment for Production and Process Optimization

We leverage our significant domain expertise in the design, implementation and management of labor solutions for high through-put environments and our Lean Assessment Process to assist you in analyzing your current production levels and processes in order to identify opportunities for optimization. Our team of experts provide you with a thorough current state assessment, accurate analysis and guidance to help facilitate well-informed decision making and to establish a sound case for change. We offer you a flexible service model capable of supporting all aspects of your operation. As part of our service offering, we can define the opportunities, guide the strategy and support the implementation of a streamlined facility.

Proven Methodology Provides Predictable Results and Reduced Risk

SMCargo provides consistent, predictable results and allows you to work smarter, leaner and more cost effectively by outsourcing responsibility for staffing and non-core processes within your supply chain. SMCargo programs are architected to allow you to meet your operational goals and to focus on more strategic business needs by providing labor and process efficiencies. This innovative approach provides a critical operational advantage by creating a win-win dynamic between SMCargo and our client partners.

We build sustainable value for our world-class clients through innovative workforce solutions that provide best talent, drive compliance and yield tangible savings.